



Companies Engagement Lead for B2B Partnerships

About Women@Tech

Women@Tech is a **volunteer-led** UK organisation dedicated to connecting, developing, and advocating for women in technology. Backed by industry-leading member companies, we are driven by women and allies from the most influential tech companies in the UK. Our initiatives include mentorship and development programs, networking events, and advocacy efforts to improve the representation and progression of women in the tech sector. Together, we are leading the charge towards a more diverse, equitable, and inclusive future for all in the tech industry. For more information, please visit our [website](#).

Job Details:

We are seeking an enthusiastic and experienced Companies Engagement Lead to join our Community Pillar within the Women@Tech Group committee.

In this role, you will support and partner closely with Member Company Leads from each of the member companies to ensure timely and continuous engagement with the community's activities. This will include running recurrent monthly meetings with the Leads, supporting them as they engage executive sponsors from each of the member companies, securing re-commitment for membership from the companies, and onboarding new member companies.

What You'll Be Doing:

- Support Member Company Leads as they engage Exec sponsors to secure membership commitment year on year
- Collaborate with other Pillars to prepare materials for exec sponsors (e.g. add to the quarterly roundtable with exec sponsors)

- Develop a process to monitor engagement and event attendance from member companies, and improve this, as needed
- Maintain materials used by member companies

Preferred Skills and Qualifications:

- Experience managing or supporting a project team including various people
- Experience presenting and engaging stakeholders such as executive sponsors
- Passionate about personal development and finding different ways to keep a group of people engaged
- Flexible to adapt to the different styles of working in a project team
- Able to create an execution plan align with the strategy for this work in 2026
- Comfortable with creating comms or presentation materials to share with all Leads based on what is available to the Community Pillar.

What You'll Get From Us:

- A collaborative and supportive work environment.
- Varied projects with a high degree of autonomy.
- Exposure to the latest DEI trends.
- Professional development opportunities.
- The chance to build your personal brand and access a unique network across major tech companies.
- The opportunity to make a meaningful impact on diversity and inclusion in the tech industry.
- A commitment to treating everyone equally, without any discrimination.

Time Commitment:

1-2 hours per week, corresponding to meeting attendance and supporting the existing group of Member Company Leads and Member Companies.

HOW TO APPLY:

Reach out to Mitali Gohel on mitaligo@amazon.co.uk